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REQUEST FOR PROPOSALS ADVERTISEMENT

Opioid Settlement Funds Request for Proposals (RFP) – Round 1

Mobile County, Alabama

July 2026

The Mobile County Commission (MCC) is soliciting proposals to provide **prevention, treatment, or recovery support** services through the MCC Opioid Settlement Grant Program. Proposals will be accepted until **2:00 pm on Monday, August 10, 2026**.

The submission of a proposal does not guarantee the award of a contract. Any contract resulting from the proposal is not effective until it has received all required governmental approvals and signatures. In addition, the selected vendor shall not begin performing work under this contract until notified to do so by the County's contracting agent.

When submitting a proposal, please read the entire RFP document and return your proposal in the requested format. All proposals should be submitted electronically. Submissions should be delivered to Gordon.bauer@mobilecountyal.gov. **All proposals received after the deadline will be deemed untimely and will not be reviewed.**

The evaluation factors to be used during award selection(s) are as follows: Understanding of and Responsiveness to the Request for Proposal - 0-20; Organizational Experience in providing Prevention, Substance Use Treatment Services, or Recovery Support Services – 0-20; Quality, Completeness, and Responsiveness of the Program – 0-30; Readiness to Implement Proposed Services – 0-15; and Budget and Budget Narrative – 0-15. Evaluation Criteria are explained in more detail later in the RFP.

Additional Information

If contracted with the MCC, all vendors must enroll and actively participate in E-Verify.

Website: <https://www.e-verify.gov/>

The MCC reserves the right to reject proposals if RFP instructions are not followed, to include submissions received after deadline, missing required submission components, etc. Supplemental information, including information necessary to clarify a proposal, may be required from any Proposer.

From the Release Date of this RFP until a contract is awarded, parties that intend to submit, or have submitted, a Proposal are prohibited from communicating with any members of the Soliciting Party's Team for this transaction who may be identified herein or after the Release Date, or other employees or representatives of the Soliciting Party regarding this RFP or the underlying transaction except the designated contact(s).

The MCC reserves the right to change or interpret the RFP prior to the Proposal Due Date. Any changes will be posted on the County's website.

Respondents interested in this RFP should contact the Mobile County Grants Department at 251-574-8093 to request placement on the Request for Proposals mailing list to ensure receipt of any amendments or other relevant information.

A. Summary

Furthering Alabama's efforts to enhance the health and well-being of individuals, families, and communities impacted by substance use, the Mobile County Commission (MCC) is seeking proposals for the use of the MCC Opioid Settlement Grant Program. The purpose of this grant program is to prevent, treat, and provide recovery support to mitigate the effects of opioid substance use and Round 1 has a total grant allocation amount of \$1,600,000.00.

B. Categories of Funding

For the purposes of this RFP, applicants must select one of the three primary categories per proposal submission. For each proposal you submit, you must choose only one of the three main categories; Prevention, Treatment, or Recovery Support Services. Clearly state in writing on the cover page of your proposal the category for which you are applying and requesting funds. MCC reserves the right to move or reassign any submitted proposal for prevention, treatment, or recovery support to a different category, as deemed appropriate, based on the content and description of the proposed program and the nature of the services for which funding is being requested.

(Note: You cannot combine multiple categories in one proposal. If you want to apply for more than one category, you must submit a separate application for each.)

a. Prevention Services

Prevention services aim to prevent the onset of and reduce or mitigate the progression of substance use and use related problems at the community level. MCC Prevention Services support efforts to prevent or reduce overdose deaths and other opioid-related harms through evidence-based or evidence-informed programs or strategies. The guidepost for services is the utilization of the Substance Abuse Mental Health Services Administration's (SAMHSA) Center for Substance Abuse Prevention's (CSAP) strategies for prevention to impact large numbers of people, based on identified risk and protective factors.

In the context of prevention services, the Strategic Prevention Framework (SPF) is the model developed by the Substance Abuse and Mental Health Services Administration (SAMHSA) in the United States to help communities plan, implement, and evaluate substance misuse prevention efforts. The SPF is a community-based approach to substance use prevention that cuts across existing programs and systems. SPF executes a data-driven, five-step process to include Assessment, Capacity, Planning, Implementation and Evaluation.

Prevention proposals should seek to support the implementation of evidence-based prevention strategies aimed at preventing the onset and reduce the progression of opioid misuse and polysubstance use, particularly among vulnerable populations. Applicants must address this need by implementing programs that:

1. **Prevent the initiation and escalation of polysubstance use**, with a primary focus on opioid use and secondary substances such as alcohol, nicotine (vaping), and other drugs often misused concurrently.

2. **Adopt and operationalize the Strategic Prevention Framework (SPF)** to guide community-level interventions, using data-driven approaches to target identified risk and protective factors and impact large populations effectively.
3. **Build sustainable, culturally responsive prevention infrastructure** by increasing local capacity and readiness. Communities must be equipped to sustain prevention efforts long-term and adapt them to address one or more prioritized substance use issues.

b. Treatment Services

Treatment refers to the comprehensive service delivery process needed to address the multiple and complex needs of individuals and their families impacted by substance use. The treatment delivery process assures that all necessary and available services are delivered to address individuals' needs relating to substance use. These services can include things like screening, assessment, diagnosis, counseling, family and social support, case management, and ongoing follow-up care. Services are designed to meet each person's unique needs and ensure they receive all the support available to help with recovery. The main goal is to reduce or stop harmful alcohol or drug use and address related physical, emotional, and social issues. Treatment proposals should follow the ASAM (American Society of Addiction Medicine) model.

ASAM developed a classification system to help match individuals with substance use disorders to appropriate treatment settings based on their clinical needs. This system includes primary levels of care, each with increasing intensity based on individuals assessed clinical needs. The ASAM Criteria also define standards for the different levels of care across the continuum, describing the setting, staffing, service intensity and other core elements at each level of care. The levels of care across the continuum range from the lowest intensity to highest intensity. They include the following: Level 0.5 Early Intervention Services, Level 1 Outpatient Services; Level 2.1 – Intensive Outpatient , Level 2.5 – Partial Hospitalization ; Level 3: Level 3.1 – Clinically Managed Low-Intensity Residential Services, Level 3.3 – Clinically Managed Medium Intensity Services, Level 3.5 – Clinically Managed High-Intensity Residential Services, Level 3.7 – Medically Monitored Intensive Residential Services; Level 3.7 D Medically Monitored Residential Withdrawal Management Program as outlined in SU Administrative Code 580- 9-44.

c. Recovery Support Services

Recovery is the process of gaining control over one's life — and the direction one wants that life to go — on the other side of substance use disorder and all the losses usually associated with it. Recovery supportive services are nonclinical services that assist individuals and families to recover from substance use disorder. They include social support, linkage to and coordination among allied service providers, peer services and a full range of human services that facilitate recovery and wellness contributing to an improved quality of life. These services can be flexibly staged and may be provided prior to, during, and after treatment. Recovery Supportive Services may be provided in conjunction with treatment, and as separate and distinct services, to individuals and families who desire and need them. Professionals, faith-based and community- based groups, and other recovery support service providers are key components of Recovery Oriented Systems of Care.

C. Target Population

Applicants must identify a minimum of one target population and clearly identify how the target population will receive services. Applicants may choose more than one target population. If the

Applicant selects more than one target population then it should specify which target population is their primary focus.

Examples of Target Populations:

- Individuals involved with foster care/kinship either directly or indirectly.
- Justice Involved individuals.
- Veterans
- Pregnant/Parenting women
- People who inject drugs
- Youth/Adolescent/Transition age individual
- Rural populations
- Older adults
- Individuals with diagnosed opioid use or stimulant use disorder
- Individuals at-risk for developing an opioid or stimulant use disorders.

D. Description of Proposed Programs and Budget Request

NOTE: The information and order below constitute your proposal cover page and the order of your proposal content submission. Follow this format in the submission of your proposal. Applicants may not submit multiple funding requests within a single proposal.

a. Section I – Completed Cover Sheet (1 page maximum)

The Proposal Cover Page must include the following information:

- (a) Title of proposal: (Agency Name) FY 2026 Opioid Settlement Fund Proposal
- (b) Requested funding amount
- (c) Name the service category for which you are submitting application.
 - Prevention Services
 - Treatment Services
 - Recovery Support
- (d) Legal name of Applicant Organization.
- (e) Applicant's legal business organizational structure.
- (f) Applicant's address, telephone number.
- (g) Applicant's website address, if operational.
- (h) Applicant's contact for the proposal: Name, Address, Telephone, Email Address.
- (h) Location of County residents to be served (List all that apply).
 - Bayou La Batre
 - Chickasaw
 - Citronelle
 - Creola
 - Dauphin Island

- Mobile
- Mount Vernon
- Prichard
- Saraland
- Satsuma
- Semmes
- Unincorporated Areas

(i) Describe where the program will be located.

(j) Date of submission

b. Section II – Profile of Applicant Organization (2 pages maximum)

The Applicant shall provide sufficient information for MCC to determine the agency has the knowledge, skills, abilities, and resources to provide the services specified in this proposal. At a minimum, this information shall include:

(a) The Applicant’s legal business name and legal organizational structure.

(b) A brief history of the organization, including:

- Number of years in business under the present business name, and Munder other business names.
- Services currently provided, including physical addresses of each location. Include in your description a list of all **currently certified** services and levels of care provided; clearly describe all funding provided to support those services, including grants and existing contracts.
- Number of years providing services for the target population specified in this RFP, and a description of the services provided to target population.
- A copy of the Applicant’s current organizational chart. If the organizational chart will change under this proposed plan, also include the proposed organizational chart.
- A description of all other grants (whether from Opioid Settlement Funds or other sources) received by the organization within the past five (5) years; include the name and source of award/funding and dates the awards/contracts were granted.

c. Section III - Program Description Content (7 pages maximum)

a) What is the purpose (1) of this program? What are the goals (3) and objectives (5) of the program?

- aa. How does this program tie back to your organization’s mission?
- bb. Include a justification of why this program fits into the selected service category: prevention, recovery, or treatment.
- cc. Identify the number of individuals to receive the proposed services in the target population.

b) Identify and describe the strategies to be used to identify and inform the target population of the services available.

- c) Describe the proposed program's admission criteria and processes for each service that will be implemented. This should include information on how services may be accessed by the target population and how the target population may be referred for identified services. Populations should include those underserved and under-resourced.
- d) Describe your agency's plan to work collaboratively with various social service agencies to provide additional referrals or services for the target population. Outline community organizations, providers, etc. with whom the organization collaborates, or intends to collaborate, with this initiative.
- e) Provide a timeline (template provided) and process for implementation of services. Proposed services must start no later than 60 days after date of award. (Timeline with dates must be listed as an Attachment 1 addendum to the proposal).
- f) Define the number of full-time and part-time employees who will implement this program for the agency. Provide the roles, the number of individuals in each role, and the total estimated hours per week that each individual will work on the program.
- g) Describe how the program will be marketed to the target population.
- h) Describe how the program will be evaluated including both quantitative and qualitative outcome measures. Specify outcome measures and data to be collected, how indicators will be measured, methods and tools used to collect data, and how these criteria will be used to evaluate effectiveness, impact, and program success.
- i) Identify any anticipated barriers, challenges, etc. relative to the proposal requirements and plans to address such.
- j) Describe the plan to keep the proposed program running after the funding ends. Include specific strategies for sustaining the program beyond one year, how the program will continue once funding stops, and the long-term approach to maintaining operations without this funding source. This should constitute your sustainability plan.
- k) Identify and describe the treatment service level of care (LOC) of the proposed program based on the American Society of Addiction Medicine (ASAM) Level of Care and ADMHSU Administrative Code, including programmatic requirements of the proposed level of care (LOC). *This applies to treatment service program proposals only.*

d. Section IV – Proposed 12-month Budget and Budget Narrative (2 pages)

- (a) Provide a proposed twelve-month budget (template provided) and narrative for the proposed program (Include as Attachment 2: Proposed Twelve-Month Narrative and a Detailed Budget).
- (b) Budget may include indirect costs with a percentage of 10% or less. Indirect costs should be described in the budget narrative.

E. Funding Information, Restrictions, and Reporting Requirements

Total funding available under the 2026 Opioid Settlement Funds Request for Proposals is \$1,600,000. Awards will be offered in each of three identified categories: Prevention, Treatment, and Recovery Support Services.

All awards will be subject to reporting and monitoring requirements by MCC.

Please note there is no guarantee that the full amount requested will be awarded. MCC reserves the right to modify funding awards as deemed necessary. Awardees may receive funding up to the maximum amounts specified for each award.

Supplementing occurs when opioid settlement funds are used to enhance services and program activities for which funding has previously been provided. To supplant funds means utilizing funds to take the place of an original funding stream and replace it with opioid settlement funds. For example, Medicaid and other insurance programs should be used as a payment source for treatment wherever possible.

Applicants must have a plan in place to ensure sustainability beyond the first year awarded as there is no guarantee of funding after the initial award. Additionally, applicants must demonstrate they are not supplanting existing funding and should avoid using the dollars in areas where other funds are available.

Applicants must certify that funds, if awarded, will not supplant expenditures from other Federal, State, or local sources or funds generated by the grantee. Applicants must also certify that funds, if awarded, will not supplant funds for existing services for which funds have already been provided.

REGARDING USE OF FUNDS FOR CAPITAL ASSETS

Capital assets are not considered allowable expenses. For the purposes of these grant awards, *capital assets* are defined as tangible or intangible property that has a useful life of more than one year and a value that exceeds the capitalization threshold established by the awarding agency or recipient entity. This typically includes items such as land, buildings, vehicles, large equipment, and significant renovations or construction projects.

As such, recipients of opioid settlement grants must ensure that all expenditures align with eligible use categories and explicitly exclude the purchase, construction, or major improvement of capital assets.

PLEASE NOTE: MCC reserves the right to review purchases being considered. Applicants must follow all County procurement guidelines and requirements when using this funding for purchases. Certain items and expenditures submitted to MCC for invoicing and reimbursement may require prior written approval before any costs are incurred - depending on the nature, scope, and type of expense being considered. Items submitted to MCC for reimbursement must clearly relate to the budget items stated in the proposal. The acceptance of a proposed budget and the issuance of an award does not constitute final approval of all budgeted items. All awarded budgets are subject to review and revision by MCC at any point during the term of the contract. Continued funding is contingent upon compliance with all applicable guidelines and the availability of funds.

If you are requesting funding for an existing program, you must demonstrate how the program and its participants will continue to be supported under the current funding structure. Additionally, you must clearly outline how the proposed funding will be used to expand the number of participants served. It is not required that a new service be introduced; however, the number of individuals served must exceed

the levels historically supported through previous funding sources. Please note that an increase in the number of residential participants served, without a corresponding increase in the number of available beds, will not be allowed.

REPORTING REQUIREMENTS

All grantees will be required to submit monthly program outcomes and financial reports. Reporting templates, reporting requirements, reporting formats, and deadlines will be identified at time of contracting. Failure to comply with reporting requirements may result in withholding of funds. Awardees are required to submit regular reports consistent with the stated project objectives described in their proposals for the use of these opioid settlement funds. All objectives and outcomes must be clearly defined, measurable, and include both qualitative and quantitative elements. Monthly data collection should specifically reflect the population served by the funded project. MCC staff will collaborate with agencies to ensure that reported outcomes align with the approved project scope and accurately represent the unique needs of the population benefiting from this funding award.

F. Scoring Criteria (100 total points)

Scoring Criteria and Evaluation Questions	Potential Points
<u>Understanding of and Responsiveness to the Request for Proposal</u> • Does the proposal clearly articulate an understanding of the concept of the prevention, treatment or recovery support services being proposed? • Does the information provided in the proposal clearly correspond to the description of funding purpose and grant information requested? • Is the information provided in the proposal articulated in a clear, concise, and organized manner? • Did the proposal clearly describe how the target population will be impacted by the program and funding?	20
<u>Organizational Experience in providing Prevention, Substance Use Treatment Services, or Recovery Support Services:</u> • Does the Applicant have documented experience in serving individuals in need of substance use prevention, treatment services, or recovery support services? • Are the proposed program goals by Applicant reasonable and achievable? • Does the Applicant have adequate resources to perform the required work? • Does the Applicant have a history of successfully performing the required work?	20
<u>Readiness to Implement Proposed Services</u> • Does the implementation plan provide realistic targets in relation to the tasks to be performed?	

• Is the service level of care (LOC) identified? • Is a sustainability plan documented?	15
<u>Quality, Completeness, and Responsiveness of the Program Description Relative to the Needs of Program Beneficiaries:</u> • Has the applicant described the operation of a safe, therapeutic environment that supports individual needs, promotes recovery, and fosters overall well-being? • Do the proposed services reflect the true needs of the identified Population? • Are the services planned and organized in a manner to support attainment of the project's goals? • Are the specific evidence-based practices to be utilized clearly articulated in the proposal? • Are best practices relative to individuals with substance use needs identifiable in the proposed services? • Are the needs of clients who have co-occurring disorders adequately addressed?	30
<u>Budget and Budget Narrative</u> • Does the proposed budget appear realistic for the services proposed? • Does the budget clearly detail items and program needs and services described in the proposal? • Does the budget narrative provide a clear explanation of all proposed costs and expenses? • Does the budget contain any unallowable costs? • Is Indirect Cost Rate at 10% or lower?	15
Total Points Possible	100

G. Schedule of Events

Proposal Timeline:

Solicitation Issuance/Advertising Date	July 15, 2026
Proposal Receipt Closing Date	2:00PM - August 10, 2026
Short List Notifications*	TBD
Short List Interviews*	TBD

**** Agency reserves the right to forego Short List Notifications/Interviews***

Selected Proposals

If selected for funding based on this RFP, the following items will require immediate submission and completion:

- Enroll in eVerify and submit a copy of the Memorandum of Understanding (MOU) for employers
 - Once enrolled, eVerify produces an eVerify MOU.
 - Submit a copy of the eVerify MOU to MCC.
- Submit a copy of the TAX ID letter to MCC.
 - Legal business name must match Tax ID name. If there are any name changes, provide any IRS correspondence to support the changes since all information should correspond with IRS.
 - If a vendor is “doing business as” (DBA), DBA must be on TAX ID letter.
- Submit a copy of Certificate of Insurance. If it’s a community provider, submit a copy of the liability insurance.

Exhibit A

Mobile County Commission Proposal for Use of State Opioid Settlement Funding

STATEMENT OF ASSURANCE OF UNDERSTANDING OF THE GENERAL REQUIREMENTS FOR PARTICIPATION

As a duly authorized member of the governing body of _____,
I certify that _____:

1. Has carefully read all sections and Appendices of the Request for Proposal (RFP) entitled Opioid Settlement Funding Proposal issued by the Mobile County Commission.
2. Has fully informed itself as to all specifications, conditions, terms, and limitations, specified, therein; and
3. Understands the basic requirements to qualify to provide the services described, as specified in the RFP.

I, further, certify that _____, has the experience and capacity to carry out the scope of work described in the above referenced RFP.

Applicant Organization

Printed Name of Authorized Certifying Official

Title

Signature of Authorized Certifying Official

Date Submitted